

# **Goldsun Building Materials co LTD**

## **Company Presentation**

May 12th,2017



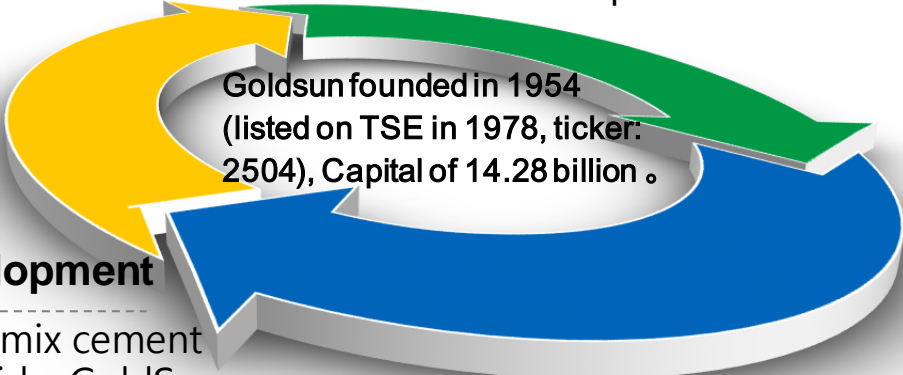
# Content of report

- Company in a Glance (P.2~3)
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# Corporate Profile

## Important domestic investment companies

- 1984 Investment in Wellpool Co., Ltd.(8424)  
Shareholding ratio 49% ◦
- 2009 Investment in Taipei Port Trading Co., Ltd.and formal operation in 2016.



Goldsun founded in 1954  
(listed on TSE in 1978, ticker:  
2504), Capital of 14.28 billion ◦

## Domestic Decelopment

- With 27 ready-mix cement plants nation-wide, GoldSun is the market leader of ready-mix concrete (RMC) in Taiwan.
- Systematically managing the Group's real estate assets to enhance the assets' values
- Found Sanwa Company RS Taiwan LTD. in conjunction with Japan Sanwa.

## Important investment In mainland China

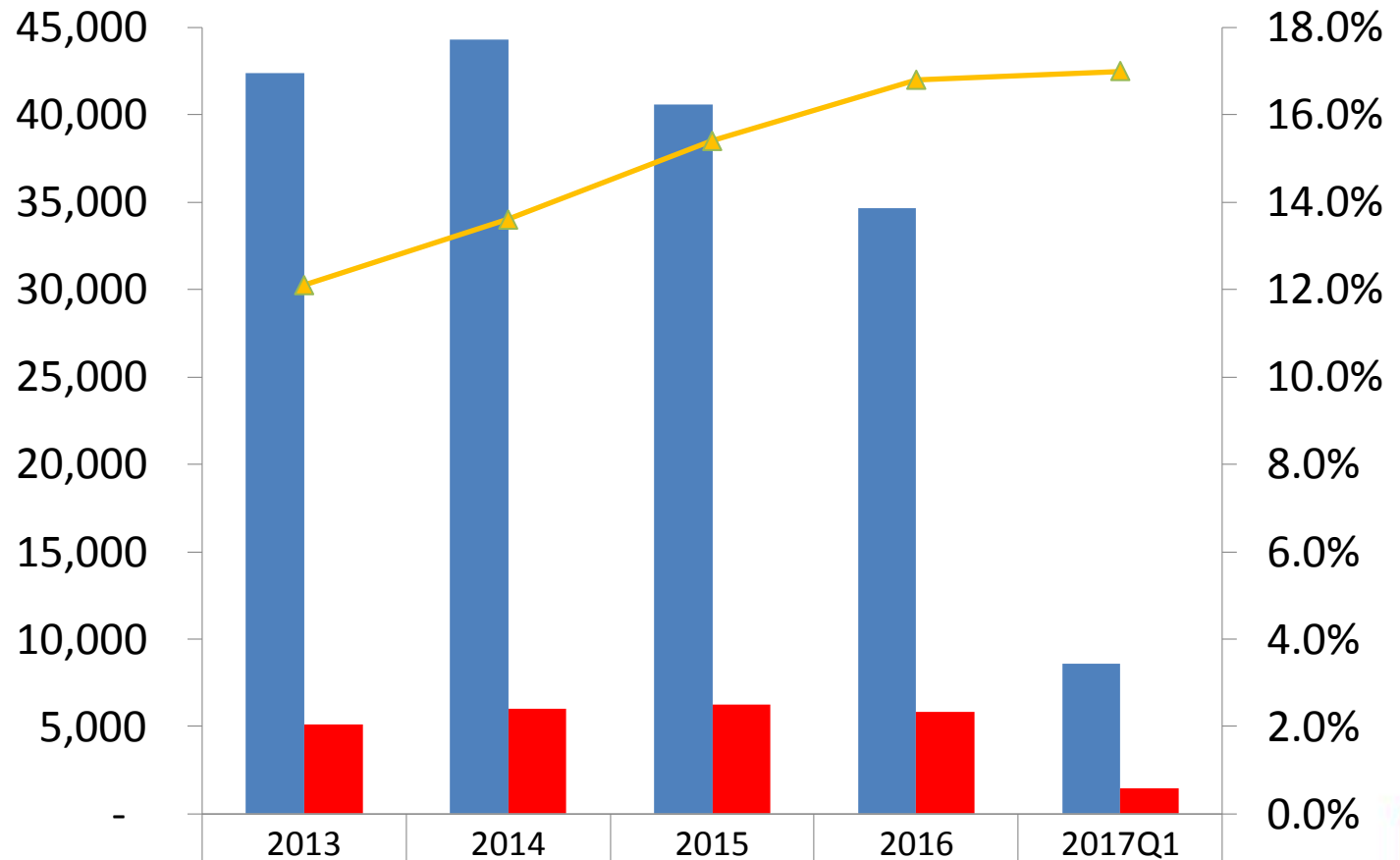
- 2003** Investment in Suzhou Luzhi Plant
- 2004** Investment in Suzhou Changshu, Wuzhong, Wujiang and Kunshan Plants.
- 2005** Investment in GoldSun Cement Fujian Plant.
- 2013** Investment in shipping company

# Current situation at domestic and abroad

- GoldSun upholds the beliefs of integrity, quality, technical advancement, and innovative services to create a solid business foundation. With 27 ready-mix cement plants nationwide, GoldSun is the market leader in Taiwan.
- GoldSun leverages on our Taiwan experience in service quality management and resource development and integration, focusing on the Eastern Shore of China, We have successfully increased our overall market share and look to further expand our China ventures to improve economy of scale and share resources with our partners, creating a win-win business proposition with an international view.



# Taiwan 's concrete market / Goldsun market share

Unit : km<sup>3</sup>

Total market	42,351	44,286	40,574	34,634	8,590
Goldsun mkt share	5,136	6,029	6,264	5,807	1,460
Goldsun mkt share rate	12.1%	13.6%	15.4%	16.8%	17.0%

Note: 1.2017Q1 total market value is the estimated value.  
2.Unit: thousand cubic meters

# Forward plans, potential business opportunities

City	Budget	Plan	Related budget (Billion)
Taoyuan	180.4	Railway underground and subway plans	82.3
Kaohsiung	180.0	Subway plan	143.0
Yilan	129.2	Railway elevated and other plans	95.0
Changhua	102.3	Subway and highway plans	78.0
Taipei	100.0	Railway transport plans	50.0
Taichung	90.0	Railway, subway and highway transport plans	70.3
Tainan	87.1	Railway and subway transport plans	40.0
Hsinchu	27.5	MRT and railroad station plans	25.0

Source: The government of counties and cities and udn newspaper .

# Asset Management. Realizing Value.

Adhering to the core principles of sustainable business operations, revitalization of assets and the pooling of GoldSun's experience become essential elements for sustainability. The creation of RS was necessitated to more effectively integrate the real estate resources among the Group companies.

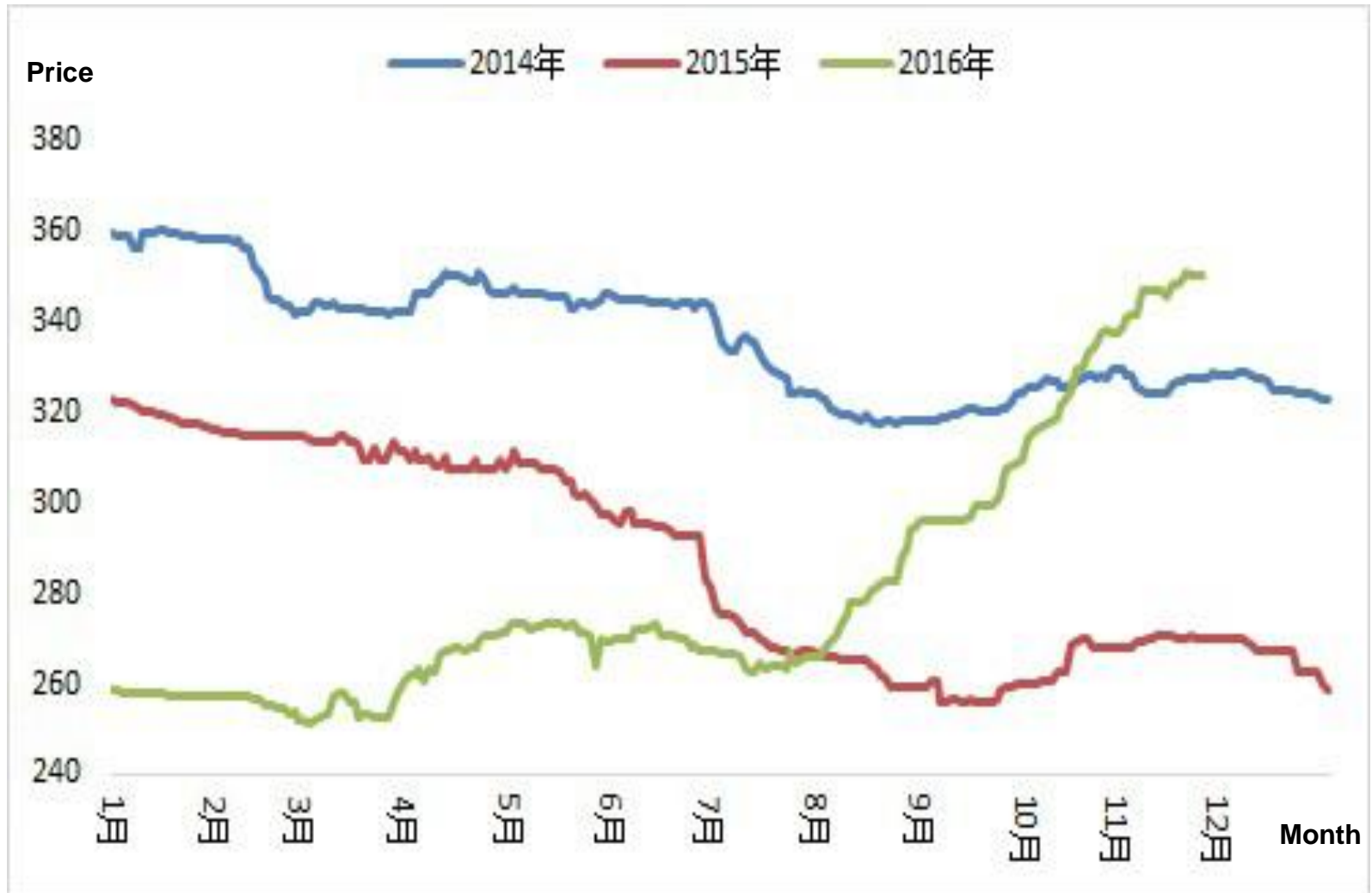
## Real Estate Management

Systematically managing the Group's real estate assets not only increased lease and rental rates to reflect current real estate market conditions, but also enhanced the assets' values. Professional analysis of potential real estate investments and working with local authorities to determine future trends in urban development maximizes the value of existing and future real estate projects.

## Real Estate Development

Development of Group assets into multi-use facilities, such as NangKang development case, Hualien international hotel and other businesses, are part of the Group's plan to provide "beautiful living spaces" to the public.

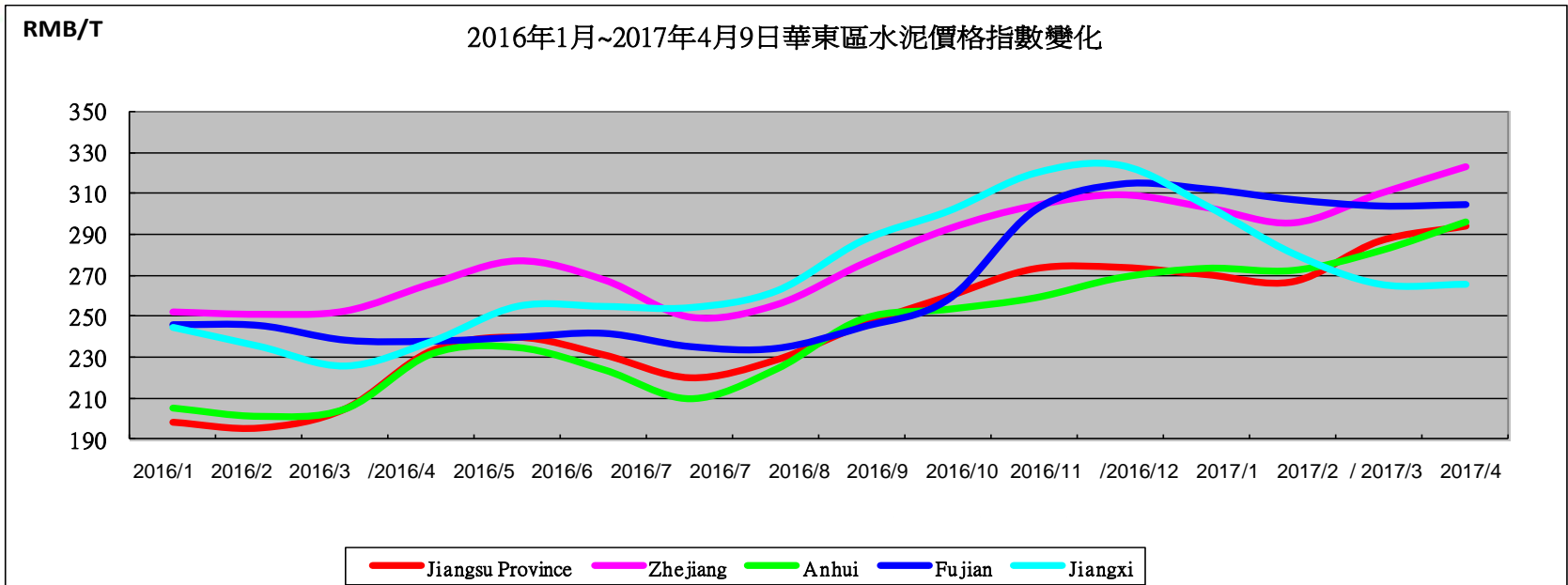
# China 's cement price index trend





# Overview of Cement Market in China

Mainland China to implement cement production regulation . After February, Cement price remain upscale as below form (including Fujian as yellow mark) :



Period	2016/1	2016/2	2016/3	2016/4	2016/5	2016/6	2016/7	2016/8	2016/9	2016/10	2016/11	2016/12	2017/1	2017/2	2017/3	2017/4/9
Jiangsu Province	198	195	205	233	240	231	220	229	246	260	273	274	270	267	287	294
Zhejiang	252	251	253	266	277	268	250	256	276	293	304	309	303	296	310	323
Anhui	205	201	205	232	235	224	210	224	249	253	259	269	273	272	282	296
<b>Fujian</b>	<b>246</b>	<b>246</b>	<b>238</b>	<b>238</b>	<b>240</b>	<b>242</b>	<b>235</b>	<b>234</b>	<b>245</b>	<b>259</b>	<b>302</b>	<b>314</b>	<b>312</b>	<b>307</b>	<b>304</b>	<b>304</b>
Jiangxi	244	235	225	237	255	255	254	262	287	301	320	324	304	280	266	265

# Financial report

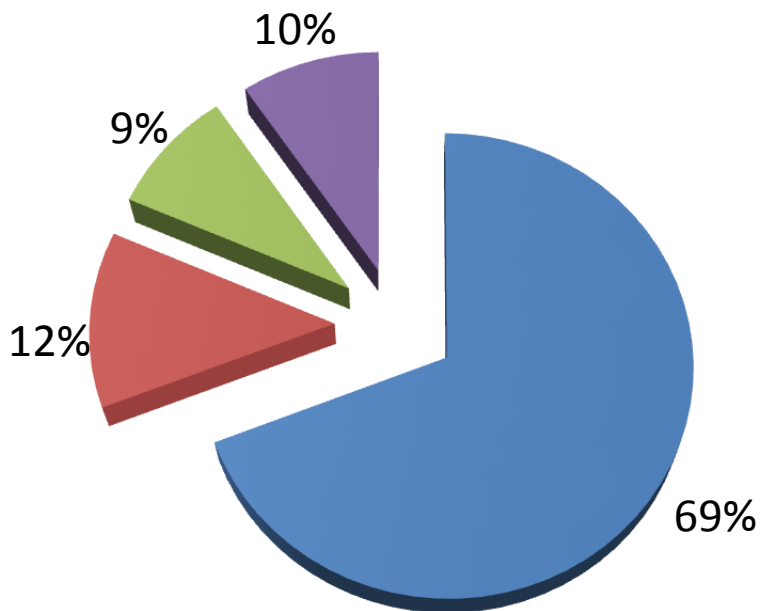
## Important financial information for the last three years

Amount Unit: NT \$ million

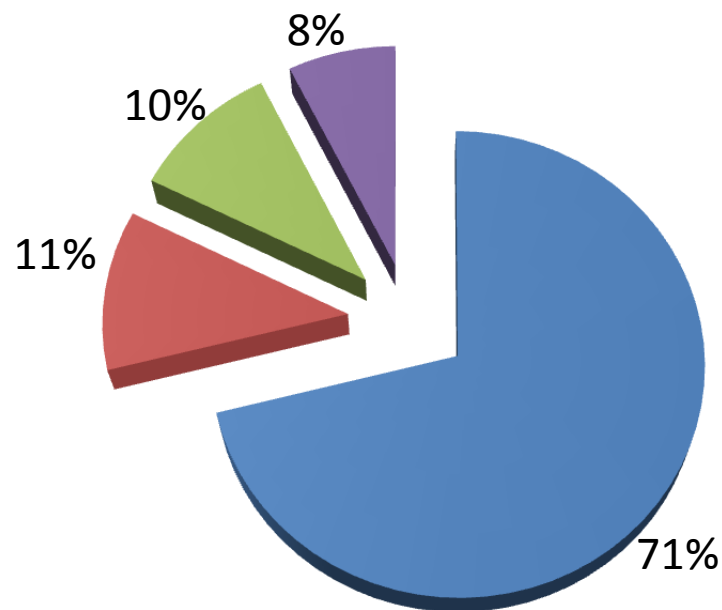
Item / year	2014	2015	2016	2017Q1
Revenue	35,078	28,848	25,999	3,672
Revenue (Not include transasia)	21,863	18,264	16,120	3,672
Net Income of Goldsun(after tax )	808	19	(4,690)	2,834
Earnings per share (NTD)	0.53	0.01	(3.27)	1.99
Paid-in capital	15,193	14,680	14,280	14,280
Total assets	64,618	62,817	53,144	36,373
Total liabilities	34,395	34,630	34,252	14,887
Total equity	30,223	28,187	18,892	21,486

# Consolidated revenue distribution

2016年



2017年Q1



Amount Unit: million

	TW RMC	Suzhou RMC	Fujian cement	other	Total
<b>2016</b>	11,143	1,994	1,442	1,541	16,120
<b>2017/Q1</b>	2,611	412	377	272	3,672

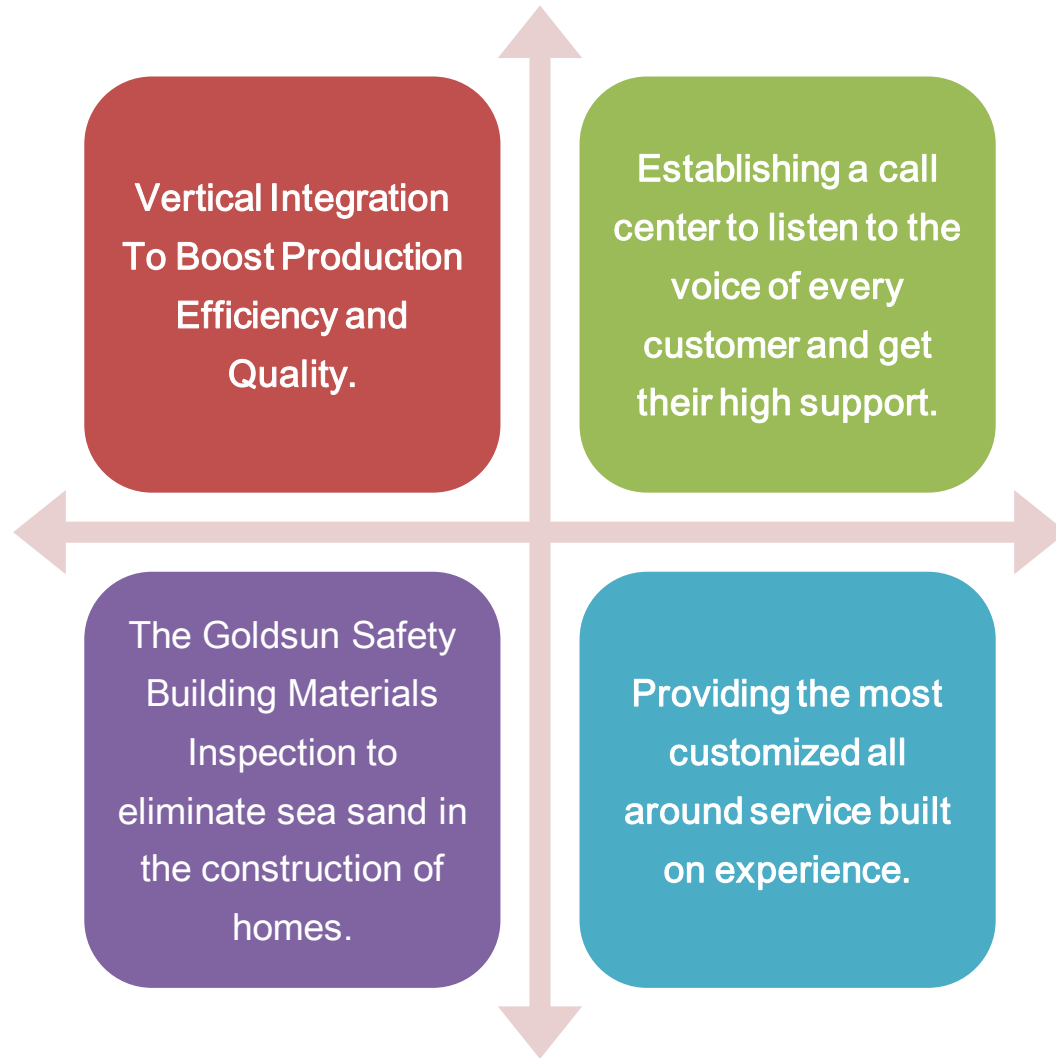
## Summary of profit and loss situation(2107/Q1)

- Net profit after tax upto 2.834 billion(EP\$1.99) ◦
- The first quarter of ready-mixed concrete shipments is 1.46 million cubic meters, and 6.3% growth .
- A substantial increase up to 3.1 billion.

Unit: NT\$ thousand

Copamny	Shareholding ratio (%)	Identify investment income		
		2017/Q1	2016/Q1	Difference
Transasia	40.25%	0	(170,906)	170,906
Fujian cement	100%	1,105	(89,636)	90,741
Hunan cement	20%	1,350	25	1,325
Suzhou RMC	100%	20,358	(1,799)	22,157
RS	100%	2,738,147	6,677	2,731,470
Others	49.2%~100%	135,282	40,234	95,048
<b>Total</b>		<b>2,896,242</b>	<b>(215,405)</b>	<b>3,111,647</b>

# Operational guidelines



Operational target: 20% marketshare of concrete.

# Disclaimer

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